# Endogenous Ranking and Equilibrium Lorenz Curve Across (ex-ante) Identical Countries

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#### 1. Introduction:

Rich countries tend to have higher TFPs & *K/L* than the poor, typically interpreted as the *causality* from TFPs and/or *K/L* to *Y/L*, often under the maintained hypotheses
 These countries offer independent observations

Cross-country variations would disappear without any exogenous variations.

- A complementary approach in *trade* (and *economic geography*): even if countries are ex-ante identical, interaction through trade (and factor mobility) could lead to:
  - Ex-post heterogeneity of countries (*symmetry-breaking*) with joint dispersions in *Y/L*, TFPs, & *K/L* emerge as (only) stable patterns. *Two-way causality*
  - > An explanation for *Great Divergence*, *Growth Miracle*
- Most existing studies (Krugman etc.) show this insight in 2-country/2-tradeables. Absent analytical results, the message is unclear with many countries/many tradeables.
  - Does symmetry-breaking split the world into the rich and poor clusters (a polarization)? Or
  - > keep splitting into finer clusters until they become more dispersed & fully ranked?
  - ➤ What determines the shape of the distribution generated by this mechanism?
- This paper offers an *analytically solvable* symmetry-breaking model of trade and inequality among many (ex-ante) identical countries to answer these questions.

## • Main Ingredients of the model

A finite number (J) of (ex-ante) identical countries (or regions)

- ➤A unit interval [0,1] of tradeable consumption goods with Cobb-Douglas preferences (indices are normalized so that the expenditure share is uniform, WLOG) à la Dornbusch-Fischer-Samuelson
- Endogenous productivity due to the variety of nontradeable differentiated intermediates, "local producer services," à la Dixit-Stiglitz
- Tradeables produced with Cobb-Douglas tech. with the share of local producer services  $\gamma(s)$  increasing (ordered so that the higher indexed are more dependent, WLOG)
- Symmetry-Breaking: Two-way causality between patterns of trade and productivity
  - ➤More variety of local services gives a country CA in tradeables that depend more on such services.
  - Having CA in tradeables that depend more on the local services means a larger market for such services and hence more variety.
- What makes the model tractable: Countries are vastly *outnumbered* by tradeables

## **A Preview of the Main Results**

• Endogenous comparative advantage: For a finite *J*, countries sort themselves into different tradeable goods in any stable equilibrium;

 $\triangleright$  A unit interval [0,1] is partitioned into J subintervals.



 $S_j$ : (Cumulative) share of the *j* poorest countries, characterized by  $2^{nd}$  order difference equation with the 2 terminal conditions

**NB:** The subintervals are monotone increasing in length

Strict ranking of countries in *Y/L*, TFP, and *K/L*, which are (perfectly) correlated.





- As J→∞, the limit Lorenz curve converges to the unique solution of the 2<sup>nd</sup> order differential equation with the 2 terminal conditions. Furthermore, it is analytically solvable.
  - Shape of Lorenz Curve is determined by how the tradeables vary in their dependency on local producer services.
  - Comparative Statics: Many key parameters entering in log-submodular way, easy to show their changes cause a Lorenz-dominant shift.
- Welfare effects of trade; We can also answer questions like;

➤ When is trade Pareto-improving?

- ≻If it is not Pareto-improving, "what fractions of countries would lose from trade?
- The answers depend on the diversity of tradeables in their dependence of the services, measured by the Theil index (or entropy).

#### Organization of this slides (not the paper):

#### 1. Introduction

- 2. Basic Model (Fixed Factor Supply; Without Nontradeable Consumption Goods)
  > Single-country (Autarky) equilibrium (J = 1)
  > Two-country equilibrium (J = 2)
  > Multi-country equilibrium (2 < J < ∞)</li>
  > Limit case (J → ∞); Power-law (truncated Pareto) examples, comparative statics
  > Welfare Effects of Trade
- 3. An Extension with Nontradeable Consumption Goods; Effects of Globalization > Multi-country equilibrium (2 ≤ J < ∞)</li>
  > Limit case (J → ∞)
- 4. An Extension with Variable Factor Supply
  >Multi-country equilibrium (2 ≤ J < ∞)</li>
  >Limit case (J → ∞)
- 5. Concluding Remarks

2. Basic Model: All Factors in Fixed Supply, All Consumer Goods Tradeable

# J (inherently) identical countries in the World Economy

#### **Representative Consumers:**

- Endowed with *V* units of the (nontradeable) primary factor of production, which may be a composite of capital, labor, etc., as V = F(K, L, ...).
- Cobb-Douglas preferences over **Tradeable Consumer Goods**,  $s \in [0,1]$

$$\log U = \int_{0}^{1} \log(X(s)) dB(s) = \int_{0}^{1} \log(X(s)) ds$$

WLOG, we can index the goods by the cumulative expenditure share, B(s) = s.

## **Tradeable Consumer Goods Sectors** $s \in [0,1]$ : *Competitive*

Cobb-Douglas unit cost function:  $C(s) = \zeta(s)(\omega)^{1-\gamma(s)} (P_N)^{\gamma(s)}$ 

- $\omega$ : the price of the primary factor of production (TFP in equilibrium).
- $P_{N}: \text{ the Dixit-Stiglitz price index of nontradeable producer services, defined by} P_{N} = \left\{ \int_{0}^{n} \left[ p(z) \right]^{-\frac{1}{\theta}} dz \right\}^{-\theta} \qquad (\theta = \frac{1}{\sigma 1} > 0)$ 
  - *n*: Equilibrium variety of producer services
  - $\theta$ : the degree of differentiation

 $\gamma(s)$ : the share of services in sector-*s*, increasing in  $s \in [0,1]$ 

#### Nontradeable Producer Services Sector: Monopolistically Competitive

- Primary factor required to supply q units of each variety: T(q) = f + mq
- Constant Mark-Up Pricing: p(z) = (1+v)ωm (0 < v ≤ θ)</li>
   > Unconstrained (Dixit-Stiglitz) monopoly pricing: v = θ
   > Limit pricing: v < θ</li>
- Free Entry-Zero Profit: vmq = f

**Unit Cost in Sector-s:** 

$$C(s) = \zeta(s)(\omega)^{1-\gamma(s)} \left\{ \int_0^n \left[ p(z) \right]^{-\frac{1}{\theta}} dz \right\}^{-\theta\gamma(s)} = \zeta(s) \{(1+\nu)m\}^{\gamma(s)}(n)^{-\theta\gamma(s)} \omega$$

 $\blacktriangleright$  Decreasing in *n*; productivity gains from variety à *la* Ethier-Romer

- ➤ High-indexed sectors gain more from greater variety
- > This effect is stronger for a larger  $\theta$ .

In stable equilibrium,  $\omega$  and *n* will end up being different across countries.

*Single-country* (J = 1) or Autarky Case: The economy produces all  $s \in [0,1]$ .

Let 
$$\Gamma^A \equiv \int_0^1 \gamma(s) ds$$
.

- **Producer Services Market:**  $npq = n(1+v)m\omega q = \Gamma^{A}Y$ ,
- With the Zero Profit condition: vmq = f,

• **Primary Factor Market:**  $\omega V = (1 - \Gamma^A)Y + n\omega(f + mq),$ 

# $\rightarrow$

 $n^A \propto \Gamma^A$ :

Equilibrium variety depends on the market size for services, which are proportional to the average share of services over all consumer goods sector.

 $Y^{A} = \omega^{A} V = \omega^{A} F(K, L, \dots).$ 

 $\omega$  = the price of the primary factor composite = TFP

# *Two-Country* (J = 2) *Case: Home & Foreign* (\*). Suppose $n < n^*$ . Then,

• 
$$\frac{C(s)}{C^*(s)} = \left(\frac{n}{n^*}\right)^{-\theta\gamma(s)} \left(\frac{\omega}{\omega^*}\right)$$
, increasing in *s*.

A country with a higher n has comparative advantage in higher-indexed sectors.

• H exports 
$$s \in [0, S)$$
 & F exports  $s \in (S, 1]$ , where  $\frac{C(S)}{C^*(S)} = \left(\frac{n}{n^*}\right)^{-\theta_{\gamma}(S)} \left(\frac{\omega}{\omega^*}\right) = 1$ 

Each country must be the least cost producer for a positive measure of tradeables.

• 
$$\frac{\omega}{\omega^*} = \left(\frac{n}{n^*}\right)^{\theta_{\gamma}(s)} < 1.$$
 productivity gains from variety

• 
$$S(Y + Y^*) = Y = \omega V \& (1 - S)(Y + Y^*) = Y^* = \omega^* V$$

A country's share = the world's expenditure share of the consumer goods it produces.

• 
$$n \propto \Gamma^{-}(S) \equiv \frac{1}{S} \int_{0}^{S} \gamma(s) ds < n^{*} \propto \Gamma^{+}(S) \equiv \frac{1}{1-S} \int_{S}^{1} \gamma(s) ds$$



In each country, variety is proportional to the average share of services among its (active) tradeable sectors.

$$\Rightarrow \frac{S}{1-S} = \frac{Y}{Y^*} = \frac{\omega}{\omega^*} = \left(\frac{\Gamma^-(S)}{\Gamma^+(S)}\right)^{\theta_{\gamma}(S)} < 1.$$

Home Exports Foreign Exports

# A Symmetric Pair of Stable Asymmetric Equilibria

• Home produces  $s \in [0, S]$  and Foreign produces  $s \in [S, 1]$ ,

$$\frac{S}{1-S} = \frac{Y}{Y^*} = \frac{\omega}{\omega^*} = \left(\frac{\Gamma^-(S)}{\Gamma^+(S)}\right)^{\theta\gamma(S)} < 1;$$

• Foreign produces  $s \in [0, S]$  and Home produces  $s \in [S, 1]$ ,

$$\frac{1-S}{S} = \frac{Y}{Y^*} = \frac{\omega}{\omega^*} = \left(\frac{\Gamma^+(S)}{\Gamma^-(S)}\right)^{\theta_{\gamma}(S)} > 1.$$

**Instability of Symmetric Equilibrium:**  $n = n^* (= n^A)$ 

## Stable Equilibrium Patterns in the J-Country World:

Index the countries so  $\{n_j\}_{j=1}^J$  is monotone increasing. Then,

- $\frac{C_j(s)}{C_{j+1}(s)} = \left(\frac{n_j}{n_{j+1}}\right)^{-\theta\gamma(s)} \left(\frac{\omega_j}{\omega_{j+1}}\right)$ , is strictly increasing in *s*:
- The unit interval is partitioned into *J*-subintervals: the *j*-th exports  $s \in (S_j, S_{j+1})$ , where  $\{S_j\}_{j=1}^J$  is given by  $S_0 = 0$ ,  $S_J = 1$  and  $\frac{C_j(S_j)}{C_{j+1}(S_j)} = \left(\frac{n_j}{n_{j+1}}\right)^{-\theta_{\gamma}(S_j)} \left(\frac{\omega_j}{\omega_{j+1}}\right) = 1$ .
- $\{\omega_j\}_{j=1}^{J}$  is monotone increasing. •  $Y_j = \omega_j F(K, L, ...) = (S_j - S_{j-1})Y^W$ •  $n_j \propto \Gamma_j \equiv \frac{1}{S_j - S_{j-1}} \int_{S_{j-1}}^{S_j} \gamma(s) ds$ , hence monotone increasing, as assumed. •  $S_{j-1} = \sum_{j=1}^{J} \int_{S_{j-1}}^{S_j} \gamma(s) ds$ , hence monotone increasing, as assumed.

 $S_i$ 

This can be summarized as:

**Proposition 1 (the J-country case):** 

 $\begin{cases} S_{j} \\ _{j=0}^{J} \end{cases} \text{ solves the nonlinear } 2^{\text{nd}} \text{-order difference equation with the 2 terminal conditions:} \\ \frac{S_{j+1} - S_{j}}{S_{j} - S_{j-1}} = \left( \frac{\Gamma(S_{j}, S_{j+1})}{\Gamma(S_{j-1}, S_{j})} \right)^{\theta_{\gamma}(S_{j})} > 1 \text{ with } S_{0} = 0 \& S_{J} = 1, \\ \text{where} \qquad \Gamma(S_{j-1}, S_{j}) \equiv \frac{1}{S_{j} - S_{j-1}} \int_{S_{j-1}}^{S_{j}} \gamma(s) ds. \end{cases}$ 

The Lorenz curve,  $\Phi^{J}:[0,1] \rightarrow [0,1]$ , is the piece-wise linear function,  $\Phi^{J}(j/J) = S_{j}$ . Clearly,

- $\Phi^J$  is strictly increasing & convex;
- $\Phi^{J}(0) = 0 \& \Phi^{J}(1) = 1.$

But, it is not analytically solvable.

- Uniqueness?
- Comparative statics?
- Welfare evaluations?

These problems disappear by  $J \rightarrow \infty$ .



**Calculating the limit Lorenz Curve:**  $\Phi^J \to \Phi$ , as  $J \to \infty$ 

$\frac{1}{S_{i}-S_{i-1}} = \left(\frac{1}{\Gamma(S_{i-1},S_{i})}\right) \qquad \text{with } \Gamma(S_{j-1},S_{j}) \equiv \frac{1}{S_{i}-S_{i-1}}\int_{S_{i-1}} \gamma(s)ds$
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By setting 
$$x = j/J$$
 and  $\Delta x = 1/J$ ,  
 $S_{j+1} - S_j = \Phi(x + \Delta x) - \Phi(x) = \Phi'(x)\Delta x + \Phi''(x)\frac{|\Delta x|^2}{2} + o(|\Delta x|^2),$   
 $S_j - S_{j-1} = \Phi(x) - \Phi(x - \Delta x) = \Phi'(x)\Delta x - \Phi''(x)\frac{|\Delta x|^2}{2} + o(|\Delta x|^2),$ 

from which

LHS = 
$$\frac{S_{j+1} - S_j}{S_j - S_{j-1}} = 1 + \frac{\Phi''(x)}{\Phi'(x)} \Delta x + o(|\Delta x|).$$

Likewise,

$$\Gamma(S_{j}, S_{j+1}) = \frac{\int_{\Phi(x)}^{\Phi(x+\Delta x)} \gamma(s) ds}{\Phi(x+\Delta x) - \Phi(x)} = \gamma(\Phi(x)) + \frac{1}{2}\gamma'(\Phi(x))\Phi'(x)\Delta x + o(|\Delta x|)$$
  
$$\Gamma(S_{j}, S_{j-1}) = \frac{\int_{\Phi(x-\Delta x)}^{\Phi(x)} \gamma(s) ds}{\Phi(x) - \Phi(x-\Delta x)} = \gamma(\Phi(x)) - \frac{1}{2}\gamma'(\Phi(x))\Phi'(x)\Delta x + o(|\Delta x|)$$

from which

$$RHS = \left(\frac{\Gamma(S_j, S_{j+1})}{\Gamma(S_{j-1}, S_j)}\right)^{\theta\gamma(S_j)} = \left(1 + \frac{\gamma'(\Phi(x))}{\gamma(\Phi(x))} \Phi'(x)\Delta x + o(|\Delta x|)\right)^{\theta\gamma(\Phi(x))}$$
$$= 1 + \theta\gamma'(\Phi(x))\Phi'(x)\Delta x + o(|\Delta x|)$$

Combining these yields

$$1 + \frac{\Phi''(x)}{\Phi'(x)}\Delta x + o(|\Delta x|) = 1 + \theta \gamma'(\Phi(x))\Phi'(x)\Delta x + o(|\Delta x|).$$

Hence, as 
$$J \to \infty$$
,  $\Delta x = 1/J \to 0$ ,  
 $\frac{\Phi''(x)}{\Phi'(x)} = \theta \gamma'(\Phi(x)) \Phi'(x)$ .

By integrating once,

$$\log(\Phi'(x)) - \theta \gamma(\Phi(x)) = c_0 \quad \Leftrightarrow \quad \exp(-\theta \gamma(\Phi(x))) \Phi'(x) = e^{c_0}$$

By integrating once again,

$$\int_{0}^{\Phi(x)} e^{-\theta\gamma(s)} ds = c_1 + e^{c_0} x.$$

From  $\Phi(0) = 0 \& \Phi(1) = 1$ ,  $\Phi: [0,1] \rightarrow [0,1]$ , is determined *uniquely* by

$$\int_{0}^{\Phi(x)} e^{-\theta\gamma(s)} ds = \left[\int_{0}^{1} e^{-\theta\gamma(u)} du\right] x.$$



Question: When does this mechanism lead to a polarization?

**Answer:** When  $\gamma(\bullet)$  can be *approximated* by a two-step function. That is, when there are *effectively* only two tradeables.



**NB:** This is different from assuming that there are only two tradeable goods. The uniqueness is lost when you do that; See Matsuyama (1996).

**Power-Law (Truncated Pareto) Examples (with World GDP normalized on one):** 

<u> </u>		▲ `	
	Example 1:	Example 2:	Example 3:
	$\gamma(s) = s$	$\gamma(s) = \log \left[1 + (e^{\theta} - 1)s\right]^{\frac{1}{\theta}}$	$\gamma(s) = \log \left[ 1 + (e^{\lambda} - 1)s \right]^{\frac{1}{\lambda}}$ $(\lambda \neq 0; \neq \theta)$
Inverse Lorenz Curve: $x = H(s)$	$\frac{1-e^{-\theta s}}{1-e^{-\theta}}$	$\log\left[1+(e^{\theta}-1)s\right]^{\frac{1}{\theta}}$	$\frac{\left[1+(e^{\lambda}-1)s\right]^{1-\frac{\theta}{\lambda}}-1}{e^{\lambda-\theta}-1}$
Lorenz Curve: $s = \Phi(x)$	$\log\left[1-(1-e^{-\theta})x\right]$	$\frac{e^{\theta x} - 1}{e^{\theta} - 1}$	$\frac{\left[1+(e^{\lambda-\theta}-1)x\right]^{\frac{\lambda}{\lambda-\theta}}-1}{e^{\lambda}-1}$
Cdf: $x = \Psi(y)$ $= (\Phi')^{-1}(y)$	$\frac{1}{1-e^{-\theta}}-\frac{1}{\theta y}$	$\frac{1}{\theta} \log \left( \frac{e^{\theta} - 1}{\theta} y \right)$	$\frac{\left(\frac{y}{y_{Min}}\right)^{\frac{\lambda}{\theta}-1}-1}{e^{\lambda-\theta}-1} = 1 - \frac{1 - \left(\frac{y}{y_{Max}}\right)^{\frac{\lambda}{\theta}-1}}{1 - e^{\theta-\lambda}}$
Pdf: $\psi(y) = \Psi'(y)$	$\frac{1}{\theta y^2}$	$\frac{1}{\theta y}$	$\left[\frac{(\lambda/\theta)-1}{(y_{Max})^{(\lambda/\theta)-1}-(y_{Min})^{(\lambda/\theta)-1}}\right](y)^{\frac{\lambda}{\theta}-2}$
Support: $[y_{Min}, y_{Max}]$	$\frac{1 - e^{-\theta}}{\theta} \le y$	$\frac{\theta}{e^{\theta} - 1} \le y \le \frac{\theta e^{\theta}}{e^{\theta} - 1}$	$\left(\frac{\lambda}{e^{\lambda}-1}\right)\left(\frac{e^{\lambda-\theta}-1}{\lambda-\theta}\right) \le y$
	$\leq rac{e^{ heta}-1}{ heta}$		$\leq \left(rac{\lambda}{e^{\lambda}-1} ight)\!\left(rac{e^{\lambda- heta}-1}{\lambda- heta} ight)\!e^{ heta}$

A lower  $\lambda$  (more concentrated use of services in narrower sectors) makes the pdf drop faster.

# **Log-submodularity and Effect of a higher** $\theta$ : Since $h(s) = \hat{h}(s) / \left[ \int_{0}^{1} \hat{h}(u) du \right]$ , with $\hat{h}(s) \equiv e^{-\theta \gamma(s)}$ being *log-submodular* in $\theta$ and *s*, a higher $\theta$ rotates h(s) "clockwise." $\rightarrow$ Lorenz curve "bends" more (a Lorenz-dominant shift), hence a greater inequality.



#### Welfare Effects of Trade

**Proposition 3 (the J-country case):** The welfare of the k-th poorest country is  

$$\log\left(\frac{U_k}{U^A}\right) = \sum_{j=1}^{J} \log\left(\frac{\omega_k}{\omega_j}\right) (S_j - S_{j-1}) + \theta \sum_{j=1}^{J} \Gamma_j \log\left(\frac{\Gamma_j}{\Gamma^A}\right) (S_j - S_{j-1}).$$

- 1<sup>st</sup> term: effects on the country's relative productivity, negative for some countries.
- 2<sup>nd</sup> term; gains from trade (conditional on productivity differences), positive for all.

**Proposition 4 (Limit case,**  $J \rightarrow \infty$ ): The welfare of the country at 100*x*\*% is given by  $\frac{\log(U(x^*)/U^A)}{\theta} = \gamma(s^*) - \Gamma^A + \int_0^1 \gamma(s) \log\left(\frac{\gamma(s)}{\Gamma^A}\right) ds,$ 

where  $s^* = \Phi(x^*)$  or  $x^* = \Phi^{-1}(s^*)$ .

- 1<sup>st</sup> term; Relative productivity effect, negative for some countries.
- 2<sup>nd</sup> term; gains from trade, conditional on productivity differences, positive for all.

**Corollary 1:** All countries gain from trade iff 
$$1 - \frac{\gamma(0)}{\Gamma^A} \leq \int_0^1 \left(\frac{\gamma(s)}{\Gamma^A}\right) \log\left(\frac{\gamma(s)}{\Gamma^A}\right) ds$$
.  
 $\int_0^1 \left(\frac{\gamma(s)}{\Gamma^A}\right) \log\left(\frac{\gamma(s)}{\Gamma^A}\right) ds$ : diversity (**Theil index/entropy**) of the tradeables in  $\gamma$ .

**Corollary 2:** Suppose 
$$\frac{\gamma(0)}{\Gamma^A} < 1 - \int_0^1 \left(\frac{\gamma(s)}{\Gamma^A}\right) \log\left(\frac{\gamma(s)}{\Gamma^A}\right) ds$$
. Then, for  $s_c > 0$  defined by  
 $\gamma(s_c) \equiv \Gamma^A \left[1 - \int_0^1 \left(\frac{\gamma(s)}{\Gamma^A}\right) \log\left(\frac{\gamma(s)}{\Gamma^A}\right) ds\right],$ 

**a**): All countries producing  $s \in [0, s_c)$  lose from trade.

**b):** The fraction of the countries that lose,  $x_c = H(s_c; \theta)$ , is increasing in  $\theta$  with

 $\lim_{\theta \to 0} x_c = s_c \text{ and } \lim_{\theta \to \infty} x_c = 1.$ 



#### 3. Two Extensions:

3.1 Nontradeable Consumption Goods:

 $\log U = \tau \int_{0}^{1} \log(X_{T}(s)) ds + (1 - \tau) \int_{0}^{1} \log(X_{N}(s)) ds$ 

 $\tau$ ; the fraction of the consumption goods that are tradeable.

A higher  $\tau$  causes a Lorenz dominant shift. Globalization through Goods Trade magnifies inequality!

3.2 Variable Factor Supply (through Factor Mobility or Factor Accumulation):

 $V_j = F(K_j, L)$  with  $\omega_j F_K(K_j, L) = \rho$ Correlations between *K*/*L* and TFPs and per capita income

For  $V = F(K, L) = AK^{\alpha}L^{1-\alpha}$  with  $0 < \alpha < 1/(1+\theta)$ , a higher  $\alpha \rightarrow$  a Lorenz dominant shift.

Globalization through Factor Mobility or Skill-Biased Technological Change magnifies inequality!

In both extensions, the same techniques ( $J \rightarrow \infty$  to solve the Lorenz curve analytically & log-submodularity to prove the Lorenz-dominant shifts) work.

#### In more detail;

3.1. Nontradeable Consumption Goods: Effects of Globalization  $\log U = \tau \int_{0}^{1} \log(X_{T}(s)) ds + (1-\tau) \int_{0}^{1} \log(X_{N}(s)) ds$   $\tau$ ; the fraction of the consumption goods that are tradeable.

Assume the same distribution of  $\gamma$  among the tradeables and the nontradeables. Then,

**Proposition 5 (Equilibrium Lorenz curve: the J-country case)::** Let  $S_j$  be the cumulative share of the J poorest countries. Then,  $\{S_j\}_{j=0}^J$  solves:  $\frac{Y_{j+1}}{Y_j} = \frac{\omega_{j+1}}{\omega_j} = \frac{S_{j+1} - S_j}{S_j - S_{j-1}} = \left(\frac{\tau\Gamma(S_j, S_{j+1}) + (1 - \tau)\Gamma^A}{\tau\Gamma(S_{j-1}, S_j) + (1 - \tau)\Gamma^A}\right)^{\theta\gamma(S_j)} > 1$  with  $S_0 = 0$  &  $S_J = 1$ , where  $\Gamma(S_{j-1}, S_j) \equiv \frac{1}{S_j - S_{j-1}} \int_{S_{j-1}}^{S_j} \gamma(s) ds$ .

Again, following the same steps,

**Proposition 6 (Equilibrium Lorenz Curve: Limit Case,**  $J \to \infty$ ): The limit equilibrium Lorenz curve,  $\lim_{J\to\infty} \Phi^J = \Phi$ , solves:

$$\frac{\Phi''(x)}{\Phi'(x)} = \frac{\theta\gamma'(\Phi(x))\Phi'(x)}{1 + \Gamma^A / g\gamma(\Phi(x))} \text{ with } \Phi(0) = 0 \& \Phi(1) = 1$$

whose unique solution is:

$$x = H(\Phi(x); g) \equiv \int_{0}^{\Phi(x)} h(s; g) ds, \text{ where } h(s; g) \equiv \frac{\left(1 + g\gamma(s) / \Gamma^A\right)^{\theta \Gamma^A / g} e^{-\theta\gamma(s)}}{\int_{0}^{1} \left(1 + g\gamma(u) / \Gamma^A\right)^{\theta \Gamma^A / g} e^{-\theta\gamma(u)} du},$$
  
where  $g \equiv \tau / (1 - \tau).$ 

#### *Notes:*

$$\sum_{\tau \to 1} h(s;g) = \lim_{g \to \infty} h(s;g) = h(s) \equiv \frac{e^{-\theta \gamma(s)}}{\int_{0}^{1} e^{-\theta \gamma(u)} du}; \qquad \lim_{\tau \to 0} h(s;g) = \lim_{g \to 0} h(s;g) = 1.$$

⇒ h(s;g) is positive, and strictly decreasing in *s* for g > 0. →  $H(\bullet;g)$  is increasing, concave, with H(0;g) = 0 & H(1;g) = 1; →  $\Phi(x) = H^{-1}(x;g)$  is increasing, convex, with  $\Phi(0) = 0$  &  $\Phi(1) = 1$ .

## Log-submodularity and Effect of globalization (a higher $\tau$ or g) or a higher $\theta$ :

The graph of h(s) rotates "clockwise."

 $\rightarrow$  the Lorenz curve "bends" more, hence a greater inequality.



**Proof:**  $h(s;g) = \hat{h}(s;g) / \left[ \int_{0}^{1} \hat{h}(u;g) du \right]$ , where  $\hat{h}(s;g) \equiv \left( 1 + g\gamma(s) / \Gamma^{A} \right)^{\theta \Gamma^{A}/g} e^{-\theta \gamma(s)}$  is log-submodular in g & s; (also in  $\theta$  & s).

#### 3.2 Variable Factor Supply:

 $V_j = F(K_j, L)$  with  $\omega_j F_K(K_j, L) = \rho$ 

## **Two Justifications:**

➤Factor Mobility: In a static setting, the rate of return for mobile factors is equalized as they move across borders to seek the highest return.

(If "countries" are interpreted as "metropolitan areas," *K* may include not only capital but also labor, with L representing the immobile "land.")

Factor Accumulation: In a dynamic setting, some factors can be accumulated as the representative agent in each country maximizes

$$\int_{0}^{\infty} u(C_t) e^{-\rho t} dt \qquad \text{s.t.} \quad Y_t = \left[ \int_{0}^{1} \log(X_t(s)) ds \right] = C_t + K_t$$

Then, the rate of return is equalized in steady state. (In this case, *K* may include not only physical capital but also human capital.)

## **Condition for Patterns of Trade:**

$$\left(\frac{n_{j}}{n_{j+1}}\right)^{\theta_{\gamma}(S_{j})} = \frac{\omega_{j}}{\omega_{j+1}} = \frac{F_{K}(K_{j+1},L)}{F_{K}(K_{j},L)} < 1 \iff \frac{K_{j+1}}{K_{j}} > 1 \iff \frac{V_{j+1}}{V_{j}} > 1.$$

For the *j*-th country which produces 
$$s \in (S_{j-1}, S_j)$$
,  
 $n_j = \Gamma_j \left( \frac{\nu V_j}{(1+\nu)f} \right) = \Gamma_j \left( \frac{\nu F(K_j, L)}{(1+\nu)f} \right); \quad Y_j = \omega_j V_j = \omega_j F(K_j, L) = (S_j - S_{j-1})Y^W.$ 

Hence,

$$\frac{F_{K}(K_{j},L)}{F_{K}(K_{j+1},L)} = \frac{\omega_{j+1}}{\omega_{j}} = \left(\frac{\Gamma_{j+1}}{\Gamma_{j}}\frac{F(K_{j+1},L)}{F(K_{j},L)}\right)^{\theta_{\gamma}(S_{j})} > 1; \qquad \frac{S_{j+1}-S_{j}}{S_{j}-S_{j-1}} = \frac{\omega_{j+1}F(K_{j+1},L)}{\omega_{j}F(K_{j},L)}$$

For  $V = F(K, L) = AK^{\alpha}L^{1-\alpha}$  with  $0 < \alpha < 1 - 1/\sigma = 1/(1+\theta)$ ,

$$\frac{Y_{j+1}}{Y_j} = \frac{\omega_{j+1}V_{j+1}}{\omega_j V_j} = \frac{K_{j+1}}{K_j} = \left(\frac{\omega_{j+1}}{\omega_j}\right)^{\frac{1}{1-\alpha}} = \left(\frac{V_{j+1}}{V_j}\right)^{\frac{1}{\alpha}} = \frac{S_{j+1} - S_j}{S_j - S_{j-1}} > 1$$

from which

Proposition 7 (Equilibrium Lorenz curve: the *J*-country case):  
Let 
$$S_j$$
 be the cumulative share of the J poorest countries. Then,  $\{S_j\}_{j=0}^{J}$  solves:  
 $\frac{Y_{j+1}}{Y_j} = \frac{K_{j+1}}{K_j} = \left(\frac{\omega_{j+1}}{\omega_j}\right)^{\frac{1}{1-\alpha}} = \frac{S_{j+1} - S_j}{S_j - S_{j-1}} = \left(\frac{\Gamma(S_j, S_{j+1})}{\Gamma(S_{j-1}, S_j)}\right)^{\frac{\partial \gamma(S_j)}{1-\alpha - \alpha \partial \gamma(S_j)}} > 1$  with  $S_0 = 0$  &  $S_j = 1$ ,  
where  $\Gamma(S_{j-1}, S_j) = \frac{1}{S_j - S_{j-1}} \int_{S_{j-1}}^{S_j} \gamma(s) ds$ .  
Following the same step as before:  
Proposition 8 (Equilibrium Lorenz Curve, Limit Case)  
The limit equilibrium Lorenz curve,  $\lim_{J \to \infty} \Phi^J = \Phi$ , solves:  
 $\frac{\Phi''(x)}{\Phi'(x)} = \frac{\partial \gamma'(\Phi(x))\Phi'(x)}{1-\alpha - \alpha \partial \gamma(\Phi(x))}$  with  $\Phi(0) = 0$  &  $\Phi(1) = 1$   
whose unique solution is:  
 $x = H(\Phi(x); \alpha) = \int_{0}^{\Phi(x)} h(s; \alpha) ds$ , where  $h(s; \alpha) = \frac{\left(1 - \frac{\alpha \theta}{1-\alpha} \gamma(s)\right)^{1/\alpha}}{1-\alpha - \alpha V(s)}$ .

$$= H(\Phi(x);\alpha) \equiv \int_{0}^{\infty} h(s;\alpha) ds, \quad \text{where } h(s;\alpha) \equiv \frac{(1-\alpha^{-1})}{\int_{0}^{1} \left(1 - \frac{\alpha\theta}{1-\alpha}\gamma(u)\right)^{1/\alpha} du}.$$

**Log-Submodularity and Effect of a higher**  $\alpha$  or a higher  $\theta$ : The graph of h(s) rotates "clockwise."  $\rightarrow$  the Lorenz curve "bends" more, hence a greater inequality.



#### Some Concluding Remarks:

- Symmetry-breaking due to two-way causality; Even without ex-ante heterogeneity, cross-country dispersion and correlations in per capita income, TFPs, and *K/L* ratios emerge as stable equilibrium patterns due to interaction through trade.
- Some countries become richer (poorer) than others because they trade with poorer (richer) countries. They are *not* independent observations.
- This type of analysis does not say that ex-ante heterogeneity is unimportant. Instead, it says that even small ex-ante heterogeneity could be magnified to create huge ex-post heterogeneity, a possible explanation of Great Divergence and Growth Miracle
- This paper demonstrates that this type of analysis does not have to be intractable nor lacking in prediction. Equilibrium distribution is *unique, analytically solvable,* varying with parameters in intuitive ways.
- With a finite countries and a continuum of sectors, this model is more compatible with existing quantitative models of trade (Eaton-Kortum, Alvarez-Lucas, etc.)
- A model with many countries can be more tractable than a model with a few countries.